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**GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY  
SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAvantage.gov.

**SCHEDULE TITLE: MULTIPLE AWARD SCHEDULE (MAS) LARGE  
CATEGORY J: SECURITY AND PROTECTION**

**CONTRACT NUMBER:**

47QSWA22D003K

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>

**PERIOD COVERED BY CONTRACT:**

02/28/2022 – 02/28/2027

**AMERICAN SECURITY, L.L.C.  
DBA AMERICAN SECURITY AND INVESTIGATIONS**

1717 University Ave. W  
Saint Paul, MN, 55104-3613  
(P) 386-585-0965

<https://www.americansecurityllc.com/>

**Contract Administration Source**

Tom Harman  
(P) 386-585-0965

[tharman@americansecurityllc.com](mailto:tharman@americansecurityllc.com)

Pricelist current through Modification # \_\_\_\_\_, dated \_\_\_\_\_

Business Size: Large Business

UEI: LHFLMNS6MAH3

**AMERICAN SECURITY, L.L.C.  
CUSTOMER INFORMATION**

1a. **TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs):**

SIN: 561612 Protective Service Occupations - Includes protective service occupations to support on-site security operations, such as security guards, alarm monitors, baggage inspectors, corrections and court security officers, etc.

1b. **LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:** See Attached Pricelist.

1c. **HOURLY RATES (Services Only):** See Attached Pricelist

2. **MAXIMUM ORDER\*:**

SIN: 561612 Protective Service Occupations - \$250,000

\*If the "best value" selection places your order over this Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement; (2) offer the lowest price available under this contract; or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the Schedule contract in accordance with FAR 8.404

3. **MINIMUM ORDER:** None

4. **GEOGRAPHIC COVERAGE:** 48 contiguous states and the District of Columbia, Alaska, Hawaii, and Puerto Rico

5. **POINT(S) OF PRODUCTION:**

AMERICAN SECURITY, L.L.C.  
DBA AMERICAN SECURITY AND INVESTIGATIONS  
1717 University Ave. W  
Saint Paul, MN, 55104-3613

6. **DISCOUNT FROM LIST PRICES:** Net GSA Pricing Listed in Attached Pricing Table

7. **QUANTITY DISCOUNT(S):** Additional .5% discount on single task orders \$250k or greater

8. **PROMPT PAYMENT TERMS:** Net 30

*Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.*

9. **FOREIGN ITEMS:** None

10a. **TIME OF DELIVERY:** To be Negotiated at the Task Order Level. Contact Contractor.

10b. **EXPEDITED DELIVERY:** To be Negotiated at the Task Order Level. Contact Contractor.

10c. **OVERNIGHT AND 2-DAY DELIVERY:** To be Negotiated at the Task Order Level.

10d. **URGENT REQUIREMENTS:** Customers are encouraged to contact the contractor for the purpose of requesting



- accelerated delivery.
11. **FOB POINT:** Destination
- 12a. **ORDERING ADDRESS:**  
AMERICAN SECURITY, L.L.C.  
DBA AMERICAN SECURITY AND INVESTIGATIONS  
1717 University Ave. W  
Saint Paul, MN, 55104-3613
- 12b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on the Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
13. **PAYMENT ADDRESS:**  
AMERICAN SECURITY, L.L.C.  
AMERICAN SECURITY AND INVESTIGATIONS  
1717 University Ave. W  
Saint Paul, MN, 55104-3613
14. **WARRANTY PROVISION:** Standard Commercial
15. **EXPORT PACKING CHARGES:** N/A
16. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A
17. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
- 18a. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF APPLICABLE):** N/A
- 18b. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
19. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
20. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
21. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 22a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 22b. **Section 508 Compliance for EIT:** As applicable.
23. **DUNS NUMBER:** 071356208
24. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM):**  
**DATABASE:** Active.



## Executive Summary

American Security & Investigations, L.L.C. (ASI) is a private, limited liability corporation supported and funded by Marsden Holdings, L.L.C. The entity is incorporated in the State of Delaware.

ASI is one of the largest integrated security solutions suppliers in the United States, offering teams of security officers, investigative services, technology integration, consulting services and industry leading training for staff and clients alike.

### Qualifications & Experience:

**As one of the largest, regionally based headquartered security services firms in the United States, ASI stands above the local competition through the following factors:**

#### Commitment to our Employees is Unmatched

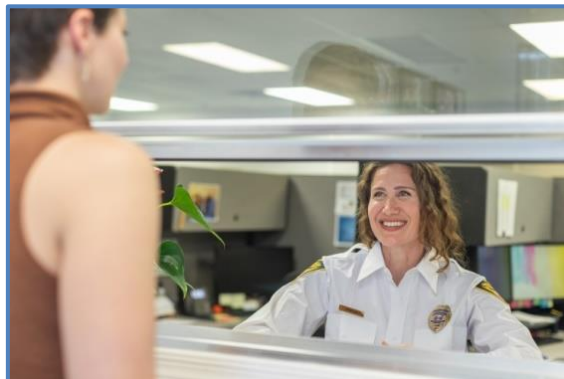
Of the 8,000+ employees in our servicing footprint, ASI focuses on the core components to the security staffing industry in our approach to success.

- Dedicated local field, operations and executive management who support and interact with all our Security Officers. ASI's resources that match any of our domestic or international stand-alone branch-based competitors.
- Robust training and educational resources, including localized training programs that go above and beyond, supplying industry leading and innovative content.
- Offering employee development opportunities and incorporating our CAP (Career Advancement Program) program into the employee life cycle.
- Supplying wages and pay that trend higher than our competitors.
- Recognizing our employee's dedication and work performance successes through a multitude of recognition programs on a weekly, monthly, quarterly and annual basis.

#### Regional Headquarters Resources and Support

ASI offers our clients additional support through the various channels within our corporate structure that sometimes go unnoticed when comparing services to the international stand-alone branch competitors in the same region.

- Corporate Recruiting leadership and team members all support all regionally surrounding businesses and clients.
- Corporate Human Resource leadership and team members support all regionally surrounding businesses and clients.
- Corporate payroll, benefits and administration functions to support employees regionally.
- Executive Management and Marsden Holding Company C-Suite members are in Minneapolis/St. Paul, serving all regionally surrounding businesses and clients.



**Industry Relationships and Partnerships**

Due to the nature of our organizational structure and company size, ASI have maintained a multitude of clients and partners over the years, surpassing industry standards!

- Some of the largest and well-known corporations have partnered with ASI. Corporate partners like Target and Ecolab, specifically, have entrusted ASI as their “provider of choice” going on 15+ years, each.
- ASI partners with our own vendors, such as Tennant Companies, the Minnesota Twins and others in the communities in which we serve to engage in business relationships and through community engagement efforts.
- ASI partners with some of the leading technology and innovation firms within the janitorial and security services industry. As such, we’re able to deliver best in class products and/or services as a part of our offerings that benefit both our clients, employees and their own stakeholders, too.



**GSA AWARDED LABOR CATEGORY DESCRIPTIONS**  
**SIN 561612 - Protective Service Occupations**

**Guard I**

**Functional Responsibility:** Inspects, monitors, controls, patrols, and maintains security and safety of people and property in assigned worksite locations. Periodically patrols buildings and ground of industrial plants, commercial establishments, docks, logging camp areas, or work sites. Investigates and/or reports hazards, unusual or suspicious circumstances. Checks doors and windows of buildings to ensure they are tightly closed and locked; notes in written log any unlocked doors/windows; submits information to supervisor. Observes activity and traffic in assigned areas and enforces rules/regulations, alerts visitors of infractions. Responds to alarms and dispatched calls; decides what actions to take based on situation, facts known and position limitations. Decides when incident requires written report; decides which report form to use and submits to supervisor. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. A certain degree of creativity and latitude is required. Relies on limited experience and judgment to plan and accomplish goals. Additional duties and tasks as assigned.

**Minimum Education:** High School

**Minimum Years Experience:** 0

**Guard II**

**Functional Responsibility:** Guards industrial or commercial property against fire, theft, vandalism, and illegal entry by performing the following duties. Maintain highest standard of honesty and personal conduct. Maintain a positive image as demonstrated by personal appearance. Maintain a positive attitude as demonstrated by work performance and relationships with other associates, customers, and citizens. Responds appropriately to requests made in person, over the phone, by radio and overhead speaker. Report to and take directions from the supervisor assigned. Patrols, periodically, buildings and grounds of industrial plant or commercial establishment, docks, or work site. Maintains a secure environment by monitoring the facilities fire suppression system, burglar alarm system, employee entrances and CCTV camera system. Inspects inbound and outbound freight. Examines doors, windows, and gates to determine that they are secure. Warns violators of rule infractions, such as loitering, smoking, or carrying forbidden articles, and apprehends or expels persons engaging in suspicious or criminal acts.

**Minimum Education:** High School

**Minimum Years Experience:** 3



### **Guard III**

**Functional Responsibility:** Guards industrial or commercial property against fire, theft, vandalism, and illegal entry by performing the following duties. Maintain highest standard of honesty and personal conduct. Maintain a positive image as demonstrated by personal appearance. Maintain a positive attitude as demonstrated by work performance and relationships with other associates, customers, and citizens. Responds appropriately to requests made in person, over the phone, by radio and overhead speaker. Report to and take directions from the supervisor assigned. Patrols, periodically, buildings and grounds of industrial plant or commercial establishment, docks, or work site. Maintains a secure environment by monitoring the facilities fire suppression system, burglar alarm system, employee entrances and CCTV camera system. Inspects inbound and outbound freight. Examines doors, windows, and gates to determine that they are secure. Warns violators of rule infractions, such as loitering, smoking, or carrying forbidden articles, and apprehends or expels persons engaging in suspicious or criminal acts. Inspects equipment and machinery to ascertain if tampering has occurred. Watches for and reports irregularities such as fire hazards, leaking water pipes, and security doors left unlocked. Observes departing personnel to guard against theft of company property. Sounds alarm or calls police or fire department by telephone in case of fire, emergency, or presence of unauthorized persons. Respond to requests for assistance or emergency calls as required by the account procedures. Permits authorized persons to enter property. Questions those without authority to enter. Registers at watch stations to record time of inspection trips. Maintains a working knowledge of all communication equipment, alarm systems, fire equipment, surveillance systems, and first aid supplies. Maintain a detailed log of shift activities. Observe and document all incidents. Complete and turn in all required paperwork in a timely fashion. Records data such as property damage, unusual occurrences, and malfunctioning of machinery or equipment, for use of supervisory staff. Sets thermostatic controls to maintain specified temperature in buildings or cold storage rooms. Regulates vehicle and pedestrian traffic at plant entrance to maintain orderly flow.

**Minimum Education:** High School

**Minimum Years Experience:** 4

### **Supervisor**

**Functional Responsibility:** Responsibilities include training employees; filling open schedules; providing feedback to employees per management instruction; addressing complaints and provide problem resolution; ensuring that security obligations are met; under the direction of the account manager. Ensures client and property safety from fire, theft, vandalism, and illegal entry.

**Minimum Education:** High School

**Minimum Years Experience:** 4



### **Court Officer**

**Functional Responsibility:** The Court Security Officer (CSO) will observe and report activities and incidents at assigned locations, providing for the security and safety of client property, visitors, and personnel. The officer preserves order and may act to enforce regulations and directives for the site pertaining to personnel, visitors, and premises. The CSO is responsible for ensuring the safety of federal courts and court employees against unauthorized, illegal and potentially life-threatening activities. At a minimum, CSOs are required to perform the following functions: Entrance Control, Roving Patrol, Stationary Patrol Assignments, Escort Duties, Garage Parking and Pedestrian Control, Law and Order, Reports and Records, Court Attendance, Preserve Order, Lost and Found

**Minimum Education:** High School

**Minimum Years Experience:** 3

### **Control Room**

**Functional Responsibility:** Duties include monitoring and managing CCTV, access control access points, security alarms at access points and fire detection systems. Operating computers, telephones and cellular phones and two-way radios are primary modes of communicating with staff, clients, and first responders.

**Minimum Education:** High School

**Minimum Years Experience:** 3

### **Investigator**

**Functional Responsibility:** Surveillance Agents will track Subjects, document and video activities based on the goal of the client.

**Minimum Education:** Associates Degree

**Minimum Years Experience:** 3





### **Project Manager**

**Functional Responsibility:** Supervise security operations for the work site and develops and enforce security policies to ensure a safe environment. Trains and mentors area security personnel to his/her site. Maintains knowledge if complex industry trends. Responds immediately to customer complaints and ASI needs. Plans, directs, and coordinates the operational system and overall function of the Security Department. Maintains communication with the VP regarding branch operations. Interprets security rules and directs subordinates in enforcing compliance. Ensure that all company policies are properly performed and followed, maintaining high standards of personal appearance and professional behavior for all associates. Acts as a liaison to the local police department and other law enforcement agencies. Performs other duties as assigned by the Director of Operations. Ensures compliance with local, state, and federal guidelines regarding emergencies. Assigns personnel to posts or patrol, according to size and nature of the establishment. Performs management of performance, security investigations, documentation, campus security, and parking operations. Ensures compliance with current JCAHO Standards, Title XII and other applicable regulatory requirements. Safeguards company and client property. Establishes and maintains robust customer relationships to ensure complete understanding of customer processes to enable the delivery of viable security responses. Operations include management of human resources, staffing, employee competency, productivity, financial objectives. Performs incident analysis and investigations relative to all incidents with advice and closure to all responsible functional management and supporting security management

**Minimum Education:** Bachelors Degree

**Minimum Years Experience:** 5

### **Assistant Project Manager**

**Functional Responsibility:** Supervises and coordinates activities of guard force of assigned account as dictated by contractual obligations, to ensure the highest level of service.

**Minimum Education:** Associates Degree

**Minimum Years Experience:** 3



**GSA AWARDED PRICING**  
**SIN 561612 - Protective Service Occupations**

SIN	Labor Category Title	GSA Price (w/ IFF) 2/28/2022-2/28/2023	GSA Price (w/ IFF) 2/28/2022-2/28/2024	GSA Price (w/ IFF) 2/28/2022-2/28/2025	GSA Price (w/ IFF) 2/28/2022-2/28/2026	GSA Price (w/ IFF) 2/28/2022-2/28/2027
561612	Guard I	\$49.86	\$51.50	\$53.20	\$54.96	\$56.77
561612	Guard II	\$75.79	\$78.29	\$80.87	\$83.54	\$86.30
561612	Guard III	\$84.20	\$86.98	\$89.85	\$92.81	\$95.88
561612	Supervisor	\$91.00	\$94.00	\$97.10	\$100.31	\$103.62
561612	Court Officer	\$101.28	\$104.62	\$108.08	\$111.64	\$115.33
561612	Control Room	\$85.89	\$88.72	\$91.65	\$94.68	\$97.80
561612	Investigator	\$115.92	\$119.74	\$123.70	\$127.78	\$131.99
561612	Project Manager	\$145.30	\$150.10	\$155.05	\$160.17	\$165.45
561612	Assistant Project Manager	\$109.28	\$112.88	\$116.61	\$120.46	\$124.43

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/ SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

